











STETHOSCOVER VS. DISPOSABLE STETHOSCOPES

VALUE COMPARISON CHART



Studies show that unprotected stethoscopes increase the risk of hospital-acquired infections.

VALUE	 DISPOSABLES	 STETHOSCOVER
 EFFICACY	 11% diagnostic innaccuracy	 No acoustic interference
 COST	 Average cost of \$8 per device	 Fraction of the cost
 GREEN ALTERNATIVE	 Full device disposal	 Disposal of diaphragm cover
 USE OF PREFERRED DEVICE	 Restricted to disposable	 Use of preferred device
 EASE OF USE	 Lack of advanced features	 Use of preferred device/features
 GLOBAL DISTRIBUTION	 Established global distribution	 Established global distribution